



Immunobiology Application Scientist / Business Development

POSITION

As immunology application scientist and business developer, you are responsible for the development of the novel and breakthrough z-Movi application between LUMICKS and its strategic partners.

You will aid in the development of new applications within the immunobiology world, as well as assist PI's in current applications in which the z-Movi™ has proven to be a revolutionary and highly enabling technology. Meanwhile, you are responsible for strategic business development: finding and engaging new strategic partners to ensure success of the z-Movi cell cytometry application. This includes exploring novel fields relevant to immunobiology in which our technology can provide significant impact. Hence, you connect easily to PhD and PI level researchers in fields such as biology and immunology through clear understanding of their technical and application needs.



About LUMICKS

LUMICKS has come to market as the supplier of instruments for dynamic single-molecule and cell research – a rapidly evolving niche in the fundamental biology research field. Our high-performance instruments allow for the investigation into the fundamental cause of disease and potential for drug optimization. We offer the chance to be part of an important mission: To improve human health by unlocking dynamic single-molecule and cell analysis.

With an ever-increasing adoption of our technologies by leading institutes from all over the world, including Berkeley, Max-Planck, Rockefeller University and ShanghaiTech, LUMICKS is now expanding its team.

Responsibilities & deliverables

- Develop new applications for the z-Movi™ in novel fields, and potentially tweak the z-Movi to the application
- Create strategic business development opportunities in the immunobiology field
- Develop new assays and assay options
- Perform scientific demonstrations and experiments with z-Movi or on different types of biological assays
- Develop and present technical papers at professional conferences, author articles for scientific journals and popular press, as well as present posters
- Support development of marketing materials including brochures, application notes, product data sheets and technical presentations
- Support customers with installation, training and application support on their LUMICKS instruments

Requirements

The position is ideal for an experienced professional who wants to be part of a dynamic team, pushing a novel breakthrough technology, and enjoys being exposed to a constant variety of customer application areas. The successful candidate will possess the following combination of education and experience:

- Typically, a PhD in biology or biomedical sciences with a focus in immunology or a similar discipline
- Typically, 5 years of experience in a relevant research environment
- Extensive experience with biological applications and immunological techniques such as assay preparation, cell handling (such as cell culturing) and microscopy
- Is motivated to learn new advanced microscopy techniques unique to LUMICKS' systems
- Ability to work in a team environment
- Excellent, enthusiastic, clear communication skills with a diverse audience is critical
- Willingness to travel both within the continent as well as globally and possession of a valid passport
- Travel indication: up to 50%

What we offer

- You become part of a young, high-energy and rapidly growing team that build new and truly game-changing high-tech products
- The possibility to explore the combination of a commercial start-up and science
- Working closely together with our experts in technology, marketing, sales, application scientists, and operations.
- Freedom and responsibility in structuring and leading your work
- Excellent compensation and benefits
- Great coffee, great lunch, an awesome ping pong table and a vintage Gamecube.

Contact

Send your resume and motivational letter to:
careers@lumicks.com

See you soon!